



My passion for executive coaching comes from having received it, and I can think of no better approach for creating great leaders and accelerating the achievement of critical results.

Luke Higgins

Vice President, Business Development,
Executive Coaching

Luke is BPI group's Vice President of Business Development in the Executive Coaching practice. His focus is on developing new and growing existing relationships for the firm. He does this by understanding the current and emerging executive development needs of these organizations and aligning them with BPI group's proven coaching capability.

The Executive Coaching practice at BPI group spans over 20 years of experience in addressing the current and emerging executive development needs of its clients. Its success is built on a commitment to aligning critical business outcomes to a robust coaching process that delivers a tangible return on investment.

Over the course of almost 20 years Luke has worked with Fortune 500 companies to help them enhance and accelerate the performance of their people to increase both top- and bottom-line results.

Prior to BPI group Luke spent the majority of his career at Gartner and Lee Hecht Harrison (LHH). During this time he and the teams he led supported functional and business line leaders within client organizations, with a primary focus on aligning people development and process to address challenges and accelerate performance. Luke has had the privilege of working with executives in Fortune 500 companies to help them address challenges they faced related to large workforce restructuring, change management, leadership development, and executive coaching.

Luke focuses on business development in executive coaching, leadership development, career transition, and change management. He has attended executive coaching programs at the Hudson Institute and Corporate Coach U. He holds a BA in Liberal Arts with a focus on human development from St Patrick's College and an MA in Philosophy from University College Dublin.

Originally from Ireland, Luke has been in the United States for more than 18 years and lives in Evanston, Illinois, with his wife, Beth, and their four children, Seamus, Sean, Cormac, and Saoirse. Other than the getting married and the birth of his children, one of Luke's proudest moments was when he became a U.S. citizen in 2007.

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